

#### CITIZENSHIP BY INVESTMENT UNIT

1st Floor, Ministry of Finance Building, P.O. Box 597, Golden Rock, St Kitts, St Kitts and Nevis, West Indies

### **CHIEF EXECUTIVE OFFICER (CEO)**

Calling visionary leaders to shape the future of St. Kitts and Nevis.

The Federation of St. Kitts and Nevis seeks an exceptional Chief Executive Officer (CEO) to lead its newly established Citizenship by Investment Unit (CIU) Corporation. This pivotal role demands a dynamic and strategic leader committed to driving sustainable economic growth and enhancing the nation's global reputation, in alignment with the vision and goals set forth by the Chairperson and Board of Governors.

### **About the CIU**

The CIU is responsible for managing the country's Citizenship by Investment Programme, a key driver of economic development. The ideal candidate will translate the Chairperson and Board of Governors' strategic vision into actionable plans, ensuring the CIU's operations contribute directly to the nation's overarching goals.

### **Key Responsibilities**

#### Brand building:

 Act as the public face of the CIU brand in building strong, positive relationships with key internal and external stakeholders and ensuring that everything we do is in the best interests of our clients, stakeholders, communities and the nation as a whole.

#### Business transformation:

 Build and lead a team of high performing professionals dedicated to restoring CIU's global reputation for excellence and exceptional service delivery.

### Strategic Leadership and Governance:

- Execute the strategic direction set by the Chairperson and Board of Governors, ensuring alignment with their vision and goals.
- Establish robust governance frameworks and implement policies that drive sustainable growth.



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 Foster strong relationships with key government officials, local and international stakeholders (i.e. Authorized Agents and International Marketing Agencies)

Operational Excellence, Risk Management and Organizational Development:

- Lead by example in fostering a culture of transparency, good governance and continuous learning and development.
- Oversee the day-to-day operations of the CIU, ensuring efficiency, compliance with all regulations
- Implement robust due diligence processes to safeguard the program's integrity and reputation
- Ensure consistent understanding and implementation of policies across the organization.

## Financial and Resource Management:

• Exercise prudent financial stewardship, ensuring effective management and reporting of all resources.

### External Relations and Project Evaluation:

- Serve as the CIU's ambassador, building strong relationships with key stakeholders.
- Evaluate funding proposals for projects that contribute to the nation's development goals, as defined by the Chairperson and Board of Governors.

#### Performance and Accountability:

 Drive the CIU to achieve the key performance indicators (KPIs) and budgetary goals outlined by the Chairperson and Board of Governors, demonstrating measurable impact.

### **Qualifications and Experience:**

- A proven track record of strategic leadership and organizational management, ideally in a similar role or within the investment, finance, or economic development sectors.
- Demonstrated experience in policy development and implementation.
- Exceptional communication and interpersonal skills, with the ability to engage and influence a diverse range of stakeholders.
- Strong financial acumen and experience in resource management.



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- A deep understanding of the global investment landscape and citizenship by investment programs.
- Bachelor's degree in business, finance, or related field, or equivalent years of working experiences in relevant industries.
- A passion for driving sustainable economic growth and contributing to the development of St Kitts and Nevis, in line with the vision of the Chairperson and Board of Governors.

### **Compensation:**

A competitive compensation package commensurate with experience and qualifications will be offered.

## To Apply:

Please submit your CV and a cover letter outlining your vision for achieving a goal of making the Unit a global leader in citizenship by investment space and outline a strategy in making the Unit a high performing Unit with efficiency, transparency and good governance as the core pillars.

Please submit your CV and a cover letter attention:

Attention: The Board of Governors of Citizenship By Investment

P.O. Box 597

1st Floor Ministry of Finance Building
Golden Rock
St Kitts, West Indies

# **Online Applications:**

Email: <u>boardofgovernors@sknciu.com</u>